

AUDITOR ATTITUDE AND THE BANK

Class VIII #14 - 6810C10: Transcript of Taped Lecture by L. Ron Hubbard.

[*applause*] Good evening. [*Good evening*] We have here the ... what number lecture? [*Fourteen*] Fourteenth lecture, and the date? [*ten, October, AD18*] Ten, ten, sixty eight, or eighteen.

Ok. This evening I'm going to talk to you about the art of being an auditor. This of course is totally dependent upon art. There is no rules about it. One has the knack or he doesn't. [*laughter*] There's no reason why pcs get well. Rather mysterious thing. It has to do with the auditor's aura. The foregoing words have actually been stated by people who were pretending to teach Dianetics. The general opinion of psychiatry and other mental practitioners of a decade or so ago was that, "Well Hubbard can do it, but he has no business teaching somebody else, because you see it's a knack somebody has, and of woff woff woff woff. And we have no doubt but what he (*mumbles*) ... very good psychiatrist, don't you woff waffa waffa waffa waft. [*laughter*] What a hell of an insult that was.

So anyway, the net result of all of this is that the general difficulty with which an individual is faced is normally: somebody else can do it, he is a good auditor. I wonder what magical knack he has. What is it? What is it? And that's what causes you cats to pick up a bunch of hidden data. You think somebody else knows something peculiar that you possibly may not know.

You see? And you see Oscar Q. Zilch, and he seems to get results on the pc, so you want to find out what he does, you see, because you flubbed it. And then he says, "*Waffle waffle, yiggle yaggle, boggle, boggle*", and he doesn't know what the hell he's doing. And he probably isn't getting results from the pc. He's probably just giving a sales talk anyhow. And the net result of all of that is ... that mystery [*←unclear*] about it.

Well, the subject of auditing is first recounted in a book called *The Original Thesis*. And the rule has not changed between 1949 and now. *The Original Thesis* is prior to *Dianetics the Modern Science of Mental Health*. And I was glancing through it a moment ago and the last editor of it has not punched this up into the caps it deserves.

THE REASON WHY AUDITING CAN OCCUR IS THAT PC PLUS THE AUDITOR IS GREATER THAN THE PC'S BANK.

The pc versus the auditor and the Bank is overwhelmed. Now think it over for a minute and you'll see that the Law has not changed in all these years. And you speak about Basics. That is the most basic Basic there is in auditing.

The pc's awareness plus the auditor's awareness, concentrated upon the reactive Bank, is greater than the Bank. Inevitably and invariably. As an individual moves up into the upper OT sections, if he has made it into those sections, then he himself, all by himself is greater than the strength and power of his Bank. This is peculiarly true then in the lower Grades that it takes the auditor plus the pc as you would ... might add up ohms or volts or anything else, you know? Like the auditor's volts plus the pc's volts are greater than the volts of the Bank. Do you follow? It's that, you know? The auditor's apples plus the pc's apples are greater than the counter apples of the Bank. Do you follow? It's just arithmetically true.

And if you have the auditor versus the pc, then it is the auditor plus the Bank is versus the pc. And he may already be only one grasshopper power, and so it's very easy to blow him down. You can tell at once when the auditor is not with the pc, or when the pc, solo auditing, is not enough to blow down his own Bank, because the TA goes low.

Whenever you see a TA sinking in an auditing session, it is the auditor is versus the pc. The auditor and the Bank are both united against the pc. And the result is a sinking tone arm. Now when the pc himself hits too much area in the Bank, that is a hell of an overwhelm of some kind or another. This is the solo auditor, his TA goes low. So in an AO you will very soon see C/S on sessions. C/S on solo sessions, where the TA taken on a two hand electrode system has sunk below 2, the pc has not adequately made it up through the Grades to be greater than his own Bank. And therefore he should be audited to straighten out his case, to remove the charge which stands in his road, to repair the Grade we missed, to put in the rudiments that were out during all of those sessions. Do you follow? Now by putting in the rudiments, getting charge off of ARC breaks and things he's had with himself, straightening him out, relatively simple. Nothing very, very complex. It's contained in the phrase at Class VIII, it's just fly each rud to F/N.

The technique that is used is itsa, earlier similar itsa. Complicated, isn't it? Now if you, however, have ever seen a D/N, a dirty needle on the pc in the body of the session, your TRs stink to high heaven. Because the Bank never makes a D/N all by itself. You can, immediately and directly then measure your ability as an auditor of uniting with the pc to handle his Bank by the cleanness of the needle in the major actions of the session. Expect a needle to go D/N in the Ruds. We expect it to. We hit *missed withhold*, it for sure will. But to have this happen in the body of the session means that the auditor's TRs went out. Now "his TRs went out" is another way of saying he ceased to be with the pc.

Now we can give you the cycle of communication. We can give you all of the various actions which you have to do. But there's one action which remains with the auditor. Is he versus the pc? Is he on the other football team? Is the cowboy, somebody in the black hat, sitting across the table from him? See? Is he trying to help the pc get through the Bank or isn't he?

Now I one time pulled a little series of stunts which were quite fascinating. I took in an HGC, every time an auditor was going to audit a pc. I took him aside. And I pulled his withholds from the pc. And then sent him in to give a session. The funny part of it is that those who had withholds from a pc and who did not get them off gave a poorer session than the auditor who did not have, who had just had his withholds from a pc flipped out of the road before he audited the pc. We used to get very splendid sessions by doing this trick. I'm not recommending this trick. This was a research experiment. Because it simply meant that the pc was being audited by somebody whose rudiments were out on the pc. In other words the auditor's rudiments were out on the pc. He wasn't with the pc, he was withholding himself from the pc. Do you see how elementary that is?

Now I'm not saying that is always the case. I'm just giving you this as one little special example. Now you don't have to climb inside the pc's head, although I would expect a Class VIII auditor to be able to audit somebody at four, five feet, without saying a word, and if he really polished himself up well, to audit somebody on the other side of the world without any trouble at all. I'm not giving you anything esoteric. You'll find occasionally in trying to audit a body thetan, somebody who has not been up through the Grades and doesn't know what he's doing, can't make one move. He tries to make the body thetan move and the body thetan moves him. You know? *Ho. [laughter]* He's sort of telepaths the body thetan to the beginning of the incident.

That's why they fall back so easily on patter. It's a wonder they don't pull up a chair on the other side of their desk to have the body thetan sit down in. Pretty queer. But there isn't any real difference between auditing a body thetan telepathically through the material he has to be audited through to blow him, and to straighten him out, and then those body thetans of course are straightened out, oddly enough.

There is no difference between doing that and auditing a pc sitting across from you in the lower Grades. As you audit them, you are auditing a composite. And the processes which you use are those processes which work on a composite being. The pc is himself. He isn't a cluster, as I've heard some people saying. He is a being, however, who is impeded and cross-ordered by a number of other beings who have caved in and who aren't in control of the body, but are just there. But now that's a telepathic action. He moves the pc ... body thetan through the Bank, and *mfafmf, mfmfm, mfmfm, mfmfm*. There's no patter involved in it.

Now if this guy is three feet away from him and is called a pc, he merely has the complexity that he's trying to audit a more composite being. And he should be able to make the pc do exactly the things he can make a body thetan do. He should be able to audit somebody in the next county. And why is it that I was always able to tell pcs what ... tell the auditor what the item would be before the pc listed it? It was no trick. It isn't even a trick of reading minds. But it is something on the order of horsepower. See what I mean?

So we take this fellow. He hasn't been up through the Grades at all. He's a fake. And he, "Oh yeah, well I got all my Grades in Brisbane. *Ha ha*, yeah. Got my Grades in Brisbane," and he's been through the Clearing Course, couldn't find anything. And so forth. And it all blew to F/N. And you all of a sudden get a hold of him and he's got a stage four needle, that's going up *tick, pow*, up *tick pow*. *Ooh!* Now the chance that he will be able to audit a body thetan is so remote that you may as well forget it. That's why the Grades are arranged that way.

Now very often a person who has been audited well up through the Grades gets to Clear. There are lots of cases of this. Gets to Clear, and he finds out there's some other beings here. You know? What the hell's this? What's this? You know? Well his reality has been raised up to the point of where he knows he's supposed to be, and some of those characters know they're running OTII out of these beings, and auditing III is just a breeze. There is nothing much to it. Do you follow?

This is, this is what's known as impingement and effect upon other beings. Now you will find here and there that somebody has tried to audit a body thetan that he has been mad at. It didn't work! And you get him in review, or something. And you find out that he has actually ARC broken, overrun, busted up every body thetan he had anything to do with. "You son of a bitch, I'll get you. Where the hell... *Rrrr! Rrr!*", so on. Nothing happened. Or he got one awful kickback. He's auditing out of ARC. Did it myself way back when. Ran across somebody who was actually one of the R6'ers. And I thought to hell with you, bud. I ain't gonna audit you. And that was that as far as I was concerned. About four days later, why, he showed up again. He was awfully caved in. So I had to pick up the ARC break and audit it out. Do you understand? Auditing requires unlimited tolerance and charity.

Now you get somebody who's writing very evaluative C/Ses. I reserve the right to say this guy has simply fallen on his head. He has had too much *woggle woggle and bug bug*, and so forth. But if you will go back through the fellow's auditing, or go into the intelligence files you'll find out that I'm not picking it up on the air waves. He said it two days before in his auditing session. But you don't find me saying, "This is a horrible bum, this is a dog. He

really ought to be shot, but somehow or another we will audit him." Because the funny part of it is, he won't respond as a pc if you have that attitude in session. A C/S could have that attitude, but if he colors the auditor's attitude too much toward the pc, then you get auditor versus ba— ... plus Bank, versus pc. And the auditing becomes very difficult and very slow. Do you see where we're going with this? See? Well it's elementary.

Now nobody enjoins upon you that you've got to have a halo eighteen kw around your skull, or anything like that. It comes under the heading of the auditor who, the auditor should be able to say who he audits. And an auditor should be able to refuse a pc. "He doesn't think he can help him" is a nice way of saying he probably has overts on ... He doesn't like him and doesn't want to have anything to do with him. Now that auditor, auditing that pc, is not going to get very many gains.

You're dealing not with an art. You're dealing with a very crystal clear proposition, that the pc can overcome and handle his Bank if the auditor is with him, and the pc has a hell of a time when the auditor is not. When the auditor is against him, it becomes impossible. Somebody auditing somebody in anger can actually spin them. I had a girl stumble into my office one time that had been audited in anger. I think she more or less walked for about, I don't know, something on the order of fifteen hundred miles to get to my office.

Somebody'd audited her in a rage. Spun her. She had enough sense to go someplace where somebody could help her. I straightened her out, rather rapidly as a matter of fact. But then the auditor and the Bank, combined, caved in a being that wasn't too well off to begin with. That's why my lip curls at the whole subject of psychiatry, psychoanalysis, invalidative subjects, psychology; man is an animal. This sort of thing. Because you see, I know they don't work because they bust the first axiom. It's not the first axiom, but they bust the first datum that was put out strongly on the subject of auditing.

Therefore it comes back to this. What is Class VIII auditing? It is auditing the pc with good TRs. Now, do you sit there and say, "Let's see now. I have to love this pc. Therefore I'm *womp womp womp womp womp*." You're gonna audit over a hell of a false line. All you gotta have is just willing to help him out, that's all. If you're willing to help him out, you're ok. And if you know how to help him out, you're very ok. And if your TRs are very smooth they will stem from those other two points. If your TRs are smooth.

Now this is very, very fascinating, and sometimes very bewildering. You say, "Well how would I know? How would I know?" I can tell you how I policed and drilled myself along this line. It might be rather surprising to you that I drilled myself along the lines of auditing. I have had to learn better than any auditor was taught, that I was teaching, any of the techniques or mechanics, the model sessions, the prep checks, the sec checks, had to learn the TRs better than those I was teaching. Naturally. And that I sat down and didn't drill them out of thin air.

But I actually did sit down and drill them. And every time auditing styles had changed, and they have, why I'd drill myself into the new auditing style. Well that's interesting. It's interesting to do. I was getting good results on pcs in 1948, '49, '50. I was solving pcs other auditors couldn't solve. Not because I was doing something different. I was running engrams and so forth on them. I was running at a gradient they could tolerate. And I was very willing to help them. That was the main difference. I wasn't in any contest with them. I was very willing to help.

Now, what, what was the difference? You can say comprehension of the subject. Well what comprehension is there of the subject? It's the same basics you know now. As cases have gone up the line, and as things have been learned, as Grades advanced up along

the line, why what I have known has been applied. I don't have any trouble auditing somebody at a distance. The only reason you don't, is you ... just hasn't occurred to you you could! And when you try to audit somebody into it, at a distance, you audit their Ruds out, and you don't audit them properly. And they very often are stuck on the track to begin with. And they're also being distracted in various ways. But it can be done.

Now you can actually move an animal around on a time track in the wildest, and most imaginable fashion. Not because he's an animal, but because his time track is so different that it doesn't, in the least bit, bring any question about your imagining it. You are not, I am sure, on a greedy quest for bones. Nor are you terrified of your master beating you.

So when we run some savage dog backwards on the time track, we'll encounter unmistakably what he is stuck in. It's often very interesting to see what they are stuck in. Most incredible things. And it is so different from a zone of one's own experience that one can evaluate what he's doing, and otherwise. But this, this you could say is trick stuff. No, no it ain't, it ain't. It isn't at all trick. It is about as common as eating a dish of ice cream.

Now you say, "Well I couldn't do that. I don't know." And so on. Yes. An individual who is surrounded around by a tremendous number of body thetans, his own case is shaky, his own rudiments are out. When he tries to do something or other he restimulates his own ridges or those of the body thetans in his immediate vicinity, and he doesn't get very damn far. In other words, he's introverted.

Now because a lower class auditor is therefore impeded, hence his extension is poor, you then teach him by form. You teach him by form that he does so and so, and he does so and so, and then the responses are so and so, and the responses are so and so. You teach him these forms and actions. Now the funny part of it is that no matter how good he gets, these forms and actions are still there. Do you see the mechanics of it are still there: But you've actually given him something that he can do on a communication line.

Now I'm not saying that you as a Class VIII ought to be able to run somebody through to OTVI, or something of this sort, without ever speaking to him, without his knowing anything about it. This is not the game I'm talking to you about. But sitting across the table from somebody, sitting across the table from somebody, and this is the only point I'm making. If you get any other point out of this, wow. It's the only point I am making. Your intention is actually capable of holding him from moving on the time track. Particularly at your state of case. And you can hold him up and freeze him right on the time track.

You go out and try to audit somebody who is a very wog wog. And you'd absolutely be fascinated. You'd absolutely be fascinated. An auditor has always verbally been able to handle the pc's Bank and make it move around better than the pc. Always. Now you can actually establish a zone of freeze. You're unwilling to help the pc; I suppose that doesn't register on him. You doubt he can get back that far into the incident. "I suppose that doesn't register, huh?" *poh!*; "Well I don't know if I can help you or not. I don't know if I'm doing right."

Now get, get what somebody might be doing. I don't say that they're doing this. But think of what they might be doing. "*Jesus Christ, I hope I've got this right. Guess I'd better catch up my administration*" and so on. "*I've got to get this just right.*" And so on. "*Hope he doesn't see how nervous I am about this. Yes.*"; "*Move to the beginning of – of the incident.*" If it doesn't register in his voice it's gonna register otherwise. "*Recall, let me see, what the hell was the command?*" Just a minute. Just a minute. Sorry. Uh, recall ...", "*what the hell was it?*" [laughter] Well now if your actions didn't make him nervous, your *think* also could.

You start running on a pc some time the same button that you've just been assessed on. Then you make an effort to stay into PT. And he can't go back track. See, we've both been assessed, let us say, on catfish. See? And you say, "Recall catfish, *hmm?*" [*laughter*] And he says ... [*Laughter*]. That doesn't mean you should travel all over the time track, it just means that you should be free of catfish at that moment.

Now all I'm trying to tell you is there is a communication line there. It's demonstrable with body thetans, so therefore I'm talking to you in your zone, where you can grab a reality on it, that it's therefore three feet away possible. It's therefore, actually, a lot of feet away possible, and it's beyond range of sight, in actual fact. It is not something one does without knowing he's doing it. It isn't an accidental activity. It is intentional. I imagine somebody could be real kooky and be in some kind of a telepathic-type of rapport, but then you must be in some telepathic report from body thetans exc- 'cause you can see their pictures. Well if you can see their pictures, they're communicating with you.

Now you look at somebody who suddenly walks through that door. You don't necessarily see his pictures. Mostly 'cause you don't look. But the point I'm trying to make is here, there is a communication line. And it's not because you are everybody and everybody is you, because that's a damn lie. It is a communication line. We use the MEST universe, and we use verbalization, and we use pieces of MEST to make the communication positive. One of the reasons communication has to be made so positive is elementary. That is because there's so much cross-think here and there, it sounds like the Tower of Babel. All you have to do is walk into a crowded room where people are excited or upset, and you get a kickback from it. Obvious.

I used to think there was something terribly wrong with me because I didn't like people around who were miserable or unhappy or something. And I thought this was something wrong with me, you see, that it must have something to do with the restimulation of me, because of that. This is way, way back when. I ran into this, and so on, and it'd make me feel miserable, you know? I'd look at this person, he'd be miserable. And I'd say, "Well God, I must have a lot of misery on my track", and so forth. You see how complicated it all was. You know? I had it all figured out, it must be restimulating some sort of an incident, and it's then therefore *wha wha waffle waffle*.

Imagine my amazement one fine day, when my reality had gotten up to the reason I didn't like to see people miserable is because they *felt* miserable. Very complicated, see? [*Laughter*] And it was something like fingernails on the black board or something. And then I came up to a point where I was perfectly willing to look at somebody who was miserable. And I didn't have to feel he was miserable. And I could feel how miserable he was. And if I got in that frame of mind I could also move him to a point of track, you know ... Put him in some other point of track.

I had a big failure doing this one time with an animal who was barking and snarling and raising the living daylights. And I thought, "I don't like you. I think I'll move you into an engram. Make you shut up." Funny part of it is, I did move him into an engram. But the funny part of it was I couldn't move him before the engram. And this puzzled me a very great deal. I pondered on this for a while. What was wrong there? Well it was because I was mad at him to begin with. (*Laughter*)

There was no ARC. I wasn't willing to help him, I was trying to ruin him. (*laughing*) Every time I walked by, why he shattered my ear drums with a psychotic lot of *yowp, yowp, yowp*, you know? [*laughter*] And I thought, "The hell with you, see, I'm gonna move you into an engram and shut you up." I moved him alright. He went in, he went into an engram,

but then I couldn't move him ahead of the engram. I could restimulate something bad with him, but I couldn't restimulate anything good. I was mad at him.

So there *is* a communication line. And it is *not* very airy-fairy. At the level a Class VIII is you will start getting a reality on that communication line. Now you'll get some ... a failure here and there of putting through a positive communication. You wonder why that is, and so on. The waitress won't come over to you, and so on. You start asking yourself what was your attitude toward the waitress when you tried to make her come over there? *[laughter]* And all will be explained.

Now, therefore there is this thing called a communication. And it is a communication. Now communication goes on its own formula lines, and so on. There are various types and ways of handling something. There's permeation, there's communication, there's intentionedness with the thing, and so on. These are all upper OT track facilities and abilities. They explain such weird things as "engines run for some people and they don't run for others". And so on. Well the engine runs for somebody else, not because he's got any magic beam on it, because when he looks at the engine he knows, don't you see? And he says, "Well any crazy fool could see that you haven't got the throttle open. You know? You haven't turned on the ignition." You see? But how does he know that so (finger snap) suddenly? Well I'll give you some idea that actually *woggle-boggles* our own engineers. I can call the shots in our engine room without going into the engine room. And the engines run fine.

Once in a while I give up if it's too far away and the communication line is too bad, and so forth, and I've given the directions too many times, and they really don't get followed, and something else is happening the whole time while they're trying to put the thing out of communication faster than they're putting it in. I'll say, "To hell with it." See, I'm also willing not to win all the time.

Now if you're anxious, I'm not holding myself up as any model here, I'm just giving you a framework, if you're anxious and questioning your own abilities, then you see you've got to win every time to prove to yourself you're alright. See? I've gotta ... And this in itself will cancel out a certain amount of communication. Now just in the last week, how many times have you spoken to somebody casually who didn't answer you? You see? Well it happens in MEST communication, which is MEST communication because it's very positive. Well it'll certainly happen on this other communication line. You don't have to prove to yourself you have these great powers. I get angry sometimes when a piece of MEST won't move. And then I realize what I'm doing. 'Cause that's why it won't move.

Now these, you're moving up into OT capabilities. These are not as complex. In fact they're much simpler. It is the additive of anger, the additive of necessity, the additive of pressing it home, the additive, the additive, the additive. Do you see? Now I can tell you how to mock up a planet. See? Any damn fool thetan can mock up a planet. The action is, it's too easy. You haven't actually scaled your effort down to a point where you can do it again. Do I start making sense. It's the effort and complexity.

Now you can get this idea. Well to mock up a planet, for Christ almighty. Let me see. It's got to have a core, and it's got to have swamp, and it's got to have *wuf wuf wuf, wuf wuf*, and then have veins and mountains, there's so much water over on the planet. Let me see. Now the proportion of the water should be about two-thirds to three quarters water, and the rest of it would be land, so that the atmospheric pressure, and that should be about three hundred miles, and it should be so, and so on, and ... Aw nuts! Any damn fool thetan knows what a planets consists of. You know? It's just ... You get it?

Now in studying Class VIII you are actually experiencing this phenomena with Scientology. You've thought of Scientology as very complex here, very complex there. And very difficult and hard to grasp, and there's an awful lot of rules and it's *awf awf awf awf awf*, and a terrific amounts being demanded of you, and so on. And I hope you are learning at Class VIII level that the simpler it is, the easier it is. It's very, that's a funny remark. It's, it actually isn't encompassible with words. It's just, well the easier it is the simpler it is. The things you have to know are very few, actually. And you just do those few and do those in simple fashion, it all comes out alright. It's a thing you experience. It's a thing you suddenly know. That's it. *Pow, pow, pow, pow, pow...*

Now you can keep a check on yourself, how good you are. There is a way you can keep a check on how good you are. The length of sessions is inversely proportional to the ability of the auditor. The longer the session, the poorer the auditor. The shorter the session, for a number of actions, the better the auditor. Actions successfully completed, length of time. How long does it take you to get through a C/S?

Now you say, "Well I don't want this pc because he's tough, and this other pc and he's easy", and so forth. There are no tough or easy pcs. They're just you as the auditor. He's at different levels of case. Some of them are worser and some of them are better. Alright, that's a hell of a way to fail, see? Some pcs are bad pcs, some pcs are good pcs. Nonsense. That isn't, nothing to it. It's not true.

Some pcs are at different Grades than other pcs. Now you, when these Grades are labeled, they're very often inexpertly labeled. We say this person is a Grade IV. I have seen some of the woggiest Grade IVs you ever saw, and I've seen some of the highest tone Grade IVs you ever saw. Do you understand? And in the highest tone Grade IVs you ever saw, they were very expertly audited up through their Grades, and the woggiest Grade IVs you ever saw were not audited on their Grades at all. And they were wogs. And somebody'd given a lick and a promise, hadn't even, you know, really, they never even sat down. The worst ones off had never been in the auditing chair at all.

Somebody comes along, therefore the falsity of Grade assignment gets in our road in the estimation of the case. And you are gonna be surprised sometime to find a person who is allegedly at OTV, who is not in actual fact even at ARC Straightwire. The phenomenon actually can occur. All the Grade auditing was done on a body thetan. And he's gone. [*Laughter.*] It isn't often you will find this.

But actually the difficulty of the case is simply: Where the case is? How charged is the case? What Grades and actions have to be put in on the case? That's all. But that, that's the only difference amongst cases. Then once you get that straight, why you're great. Because yours is not a social response. You're not being responsible for his social conduct. You merely know that after he has been audited he will fall on his head Ethics-wise if his auditing was incorrect. And this is usual. He'll get into trouble with Ethics if his auditing is out. I could ... you could almost throw this. If you want to get somebody in trouble with Ethics, why just give him the wrong item on a couple of Lists, and let it go at that, and they'll wind up over in Ethics all too frequently. You can determine it to that degree.

Now that doesn't mean everybody in Ethics has been badly audited. Their life has been badly lived, very often. Their rudiments have been out too long in life. They are living over out-rudiments. And they'll get in trouble with Ethics.

Now what, what then, what then is one striving to achieve? He is simply striving to achieve simplicity. He is striving to achieve, not a fixed attitude, but an attitude which will

not impede the pc from making progress. He doesn't even have to really be helpful. In fact you can get so helpful you wreck the pc. But your TRs mustn't, at least, impede the pc. And now, there's another method by which you can check up your own auditing ability.

Back around '62 I was working with this method – it's a very interesting method. If you get a D/N on a pc while you are handling a major action you stink (*bangs fist on table*). I mean to put it crudely, because it's crude. If, after you have left the rudiments, and are into any major action, you were to have appear before you on your meter a D/N, you stink. Your TRs are out. I've checked this out very thoroughly. I can guarantee this. There isn't an engram known to man or beast that can turn on a D/R. You can run a person through engrams by the hat full, and they won't turn on any D/Rs. The read might tighten to a bit as he thinks the think, but actually it just flows along. It never goes D/N. The only person it goes D/N on is the auditor.

It works like this. You can check it up. You can check it up yourself. You see a little tick of the meter, you haven't given it a chance to go D/N. It all of a sudden goes tick, you did something or other, and there's that tick. Now you can get in the way of the pc doing this, too. But if you were to ask the pc at that moment, "Did something just happen that upset you in any way?" The pc would say, "Yes." And it'd blow off. You can keep track of your own TRs, man. If, in TR drills, the needle dirties up in any way whatsoever, the auditor is goofing it. If any D/N turns on during a drill you've goofed it.

Now if your ability to audit, your willingness to help the pc are there, the pc is not an unmanageable, unpredictable thing. It would not be good to do so, but you could even set yourself up the problem of pushing him through it with his ruds out. As a matter of fact, the perfect auditing session is one in which the auditor is not even faintly intruded into the pc's attention. The pc is totally unaware of the auditor or the environment, and is only aware of his Bank and his action. And that makes the fastest session. The most expert session is that one which has the maximum gains. Not aware of the auditor at all.

So if the auditor's trying to show off, or do something or other that is *interesting*, or *interest* the pc, or all kinds of kooky things the auditor could do, they're all simply distracting. So the best TRs are those which distract the least, and get the action done the most smoothly.

So if an auditor's willing to help the pc, and if the needle remains clean and flowing, you haven't got anything out. The pc's just gonna go along just great. That's your own self check. I give it to you as ...

It's all very well to have other people blowing down your necks, and things happening to you because of this, that and the other thing. But the truth is, the truth is that you are probably your own most savage critic. Probably your own most savage critic. Matter of fact I ... possibly you could look forward to the time when the auditor goofs in the auditing session. When he ends off the session, why he runs out and jumps overboard. [*Laughter*]

The upshot of it all is simply this. That if you, yourself, do not have an awareness of what you are doing, and a critical eye of your own actions, it is improbable that you will ever improve. You can be persuaded, however, to have a critical eye towards your own actions. [*laughter*] One is not trying to introvert you. Anybody who learns to audit in this school, the Sea Org school, is never likely to let go of it, or be scared of anything when he finishes it up. [*laughter*] Because we are now at the moment down in the ancient civilizations, and so on, it is quite amusing to realize that we are also practicing the stoic philosophic school. The stoic was able to endure. [*laughter*]

Now with that preliminary, there is a thing called *auditing presence*. There is a thing called auditing intention, and there is a thing called TRs, and the conditions of the session are those which I've just described to you, and are in actual fact no greater than those I have just described to you. They do not exceed those things I have just described to you. There aren't a hundred and fifty nine thousand others. Those are the conditions and attitudes of a session.

Now when you add to that a meter, and when you add to that administration, you're making a sort of a one man band action. Correct? Now if you have any difficulty handling an E-meter, or any difficulty with an administrative action, you are, of course, detracting from the amount of "cool" invested in the session. *[laughter]* An auditor has to be a sort of a one man band. He's got a meter to run, and he's got administration to keep up, and he's got a pc to handle, and he's also in charge of the whole environment around him, which many auditors forget. And as a result it is a multiple of actions.

Now let me tell you how you make a multiple of actions become simple. Is you learn to do each one perfectly and then learn to do them all together. For instance, just to put a ridiculous line on it, if there was any difficulty, sometime you eat these Eskimo pies[†] and things like this, and they're very hard to eat on a summer day, without goo-ing them all over your shirt. They melt. When you bite the chocolate, why the inside squirts. *[laughter]* Requires a bit of skill to eat an Eskimo pie, so as to one, be able to eat all of the pie and not leave part of it on the ground, and to keep your shirt clean at the same time and not get it all over your face. That requires a certain amount of skill. *[laughter]*

Now it requires a certain amount of skill to fire a sub-machine gun. To get any accuracy with a sub-machine gun it usually has to be supported with two hands. One sights along it in some fashion or another. He does this, that and the other thing. But if he was going to be doing something else at the same time, he had certainly better learn how to handle a sub-machine gun rather easily. So, if you could learn how to eat an Eskimo pie and fire a sub-machine gun with deadly accuracy into a target at the same time, without getting any Eskimo pie on your shirt, *[laughter]* without shooting anybody else but the target, and all the time with tremendous aplomb. *[laughter]* You've got an action there which is less complicated than auditing.

You have to recognize this, is the fact you've got several things to do. But a thetan can do several things at the same time. If you don't believe it, hold up your hand and look at it. Have you any idea of how much, how much think and action and complexity that requires? I suppose you think your muscles do it, or something. If you're not very far up along the line you will. You'll think, "Well I flex my muscles, and then I... " and so on. How is it that you could bring up your hand and open it? Why does the thing happen to open? Do you see?

Now you've educated yourself into believing that you have to have this hand in order to open the cover of something. I don't know what's wrong with you, because you can just as easily intentionedly open the cover of something with intention. Except you have to be able to permeate the cover to the degree that you're willing to permeate your hand. That ... I've given you some stuff out of VIII. Actually this is all the trick there is to moving MEST.

So at first you would say, "Oh my God. How would we reverse the polarity of the Empire State building?" (*drums fingers on table*) In other words it seems to be a big problem. It would seem to be very difficult, and so forth. But in actual fact it isn't until you recognized the difficultness, not the difficultness of it, but the complexity of it and the simplicity of

[†] Trademark: A chocolate covered ice-cream bar on a wooden stick.

doing it, are the two things which you recognize simultaneously, and at that moment you could do most anything with the Empire State building.

This is all germane to auditing. In a Class VIII auditing there is then a style. It's an effortless one man band that goes like the mischief and gets it all done and does it all very simply and brings it all right out at the other end. It adds speed and a deftness to the ability one already has.

But it also requires that one recognizes the simplicity of what he is doing before there's real speed and a deftness suddenly comes to one. There isn't very much to know. And that's the trouble with it. It's almost too little to know. So it's hard to grasp. The feeling there must be something more to it keeps intruding on the fact. And all of a sudden *fuff*... you do it. Very easily.

Now so much for the attitude of the session. The case supervision of the session is what is audited in the session. That is what is done by the auditor. And there are certain standard things which make Class VIII Class VIII. And that is that you insist on nothing short of perfection.

We leave the ground of "the auditor got away with it". We leave that utterly. Almost to ... we don't care what the final result was, if it was done wrong it was wrong. There is no optimism, because I can show you in the long run that every session that is done wrong gets a pc who falls on his head eventually. Your errors of session multiply. And they multiply and they are very – because you're auditing smoothly you're auditing quickly, something like this, and all of a sudden you make a bungle. *Baaa*. You're the guy carrying a flask of TNT in your hip pocket.

Nearly all soup men in oil fields drink it in tea cups and that sort of thing. They think it's TNT soup. They handle it in the most wild and peculiar fashions. And they faint if they see anybody else even going near it. They themselves know they can handle the stuff. They themselves don't worry about it any. But they recognize that if they have dynamite, the soup, it is very explosive.

Now you're auditing rapidly, you're auditing with intention, you're already auditing above the ceiling of the person to resist the auditing. You already are in a case state that can put a person almost anyplace you want to put him on the time track, just by plain think, and then you flub.

The only answer to it is you gotta be perfect. If you're gonna audit with that much velocity you're gonna have to audit perfectly. There must be no flubs. So it is flubless style. [*laughter*]

Now when we look over, when we look over a well done folder it might seem rather mysterious what is in the folder. We see a C/S, something on the order of ... the C/S on this particular one is, G/F, Green Form. And you do a Green Form to first F/N. You don't do a Green Form to the second F/N, the third F/N, the fourth F/N. It's done to F/N. So it's your case supervision is only necessary G/F to F/N. Now you haven't seen too many Green Forms being handed out, and the real reason you haven't seen them handed out is most people coming in have already been Green Form'ed up to their teeth. [*laughter*] It is not the Green Form is out of style. They've just been Green Form'ed to their teeth.

Now you actually, as a person starts to hit the upper strata of auditing where he has been badly audited early on, you start at once to be cautious about Lists, about getting him to List. I'm not talking about assessments. You start being cautious about getting him to do Lists, and so on.

That's good C/Sing. You can run all the damn Lists you want to in the lower Grades, you see? But you start getting cautious about lists, particularly if you don't have the pc's full Listing background. If you could go back to the basic List on the track and correct it, that would be great. But you very often can't do that. Sometimes it's above the level and ability of the auditors you have auditing for you, to go back and correct the first List ever made on the case.

And a List, then, at the upper levels has been done too often, becomes a risky action. You're putting the pc at risk. All he's got to do is give a couple of wrong items, and he'll throw into restimulation the earlier List. So you, as a case gets on up into the higher levels, the continuous ordering of a G/F, G/F, G/F, G/F, G/F; to hell with it. He's had G/Fs running out of his ears.

Do you see? But it's a common action. There's nothing wrong with it. But you have a tendency, if you're doing C/Sing, to look through a folder to find out how many G/Fs this character has. You know you haven't got the full folder – you never do! There's always part of it in Spokane. You look through there and you see Lists. Here's a great List. Oh, that was a good one. Oh, dear God. Where the hell did this list come from? (*Whistles*). Jeez, I never saw that in this folder before.

I have just opened this folder at random and I have found a one, two, three, four, five, six, seven, eight, nine, ten, eleven, twelve, thirteen, fourteen, fifteen, sixteen, a sixteen item List, which has been nulled down to the fifteenth or down to the twelfth item, and it had left in one, two, three, four, five, six, seven items reading. This is Listed by the pc, not a prepared list. And it's a squirrely List. I wouldn't know why anybody would have Listed it. It's "***Give (quote) 'me' (unquote) a name***". And it's a sixteen ... one List. He's had the pc write sixteen items, and one, two, three, four, five, six, seven stayed in. And he gave the pc one. *Ahhh!*

Now, when you're doing case supervising work you look into these things and you very often see this sort of thing. So, you give some sort of a C/S along this line. You know that you haven't got the folder. The person's been around for seven years and this is only two years ago. It was only last year, actually. And you think you've got ... that was the earliest List. That's the earliest List *in this folder*. The person's been around for ages. So, obviously it isn't the earliest List on the case.

Now we probably could correct that List. But now we're going to get into some kind of a fire fight, because that's gonna restimulate this, and it'll restimulate something else, and it probably wasn't in restimulation anyhow, and the case has long since more or less forgotten that List. Do you get the idea? So we start correcting a List, which is a late List, and then we try to correct something else, and we look through the case and we find that the Green Form on January 27, 1967... (*sound of turning pages*) God! Look at this Green Form. Look how far it went. Didn't F/N. This Green Form was not run to F/N.

Now that's something else you could restimulate. Now you could run a Green Form, but here's a ... back there ... Green Form that didn't F/N. Here's a List that is absolutely kooky. See, you're getting locked out as a C/S. Those are very ordinary actions. See? Listing & Nulling, Green Form, ah boy! We start canceling them out. Get the idea? Here's Green Form after Green Form after Green Form, List after List after List after List.

So the way we actually approach the thing is, go back to a time when the case was running well. How was the case running well? Well the case rehabbed like a bomb on the twenty fifth of September. See? F/N, F/N, F/N, F/N, F/N. Good indicators. All kinds of F/Ns all over the place. Apparent GIs. TA was normal, action. So we aren't gonna correct back

any further than that. Get the think? We're not gonna correct back of that. We're not gonna find something wrong with the case in 1962. If we are, we're gonna find it on a generality. And so, we get a procedure of, we take the area, now we've had Green Forms (*bangs fist*), there's a flubbed Green Form (*bangs fist*), there's a flubbed List.

Let's say this case does run into trouble and it's starting to fall on its head. Now we've gone back to the area where it was running well, and it comes forward into another area and it isn't running well, and it's a little bit difficult to figure out why it wouldn't be running well.

Common error is the case doesn't F/N anymore. All of a sudden she stops F/Ning, TA goes up, something happens. Now we haven't got this area. Now we're being denied our normal repair weapons. There's Listing, to do an S & D, to do a Remedy B. Something like this, it's starting to get locked out, you see, by earlier bad Listing. We haven't got the earliest Lists. We don't know what one's in restim. You get the kind of a case supervisor problem you're being set up with? Now all problems of this character come under the heading of *corrective* problems.

The correction problems. So case supervisor problems fall into these two characters, and one is corrective, and the ... that's corrective of the auditing, and the other one is advancing of the case. They're two separate categories. You can't correct the auditing without advancing the case, but they are two separate categories. So all case supervisor actions come under the heading of corrective of the auditing, or advancing the case.

Now picking up and running out a psychoanalysis of 1895 is not corrective of the case. 'Cause hell, it's the case. So that an assessment of resistive cases has a couple of items on it, which is "audited over out Ruds or Grades", and "continuous overts on Dianetics and Scientology" are the primary ones, that are corrective. You have to correct the case now. Somebody's goofed the *floof*. If this case ... if the case got here this far, boy, and it's still reading on those two things, I wouldn't give you much for the auditing it had. Reading on one or the other of those "continuous overts on Scientology" and nobody picked that up? "Audited over out Ruds or Grades" and nobody picked that up? *Ah!* So, you've got a corrective action of the auditing, or you've got remaining, or almost all of them, just advancing the case.

Now a case supervisor can advance cases by Grades, or he can take an action to get charge off so the Grade or action can be undertaken. That sounds funny. But it isn't funny and there's nothing very complex about it. And the case, somehow or another, has gotten to OT II, and doesn't find any on III. This simply means the case is too charged to be where it is at the time it is.

Now the case wasn't brought up right. That's for sure. So, you might write up something on the order of, "Check the lower Grades to see which ones have been run or not run." And the order would be, they would appear like this in a case supervisor folder. It's, "Fly the Ruds to F/N", that's any rud, first F/N you get on the Ruds, "Fly the Ruds to F/N." And there's something I could tell you about that. Actually the guy could have a PTP and he won't F/N on an ARC break. You should, by the strength of your magic eye, actually make him F/N on it, but the truth of the matter is, if he's got a PTP or a missed withhold, he really doesn't F/N until he gets to it. So if the pc F/Ns on an ARC break you are very sure that he hasn't got a PTP or a missed withhold. Do you understand the rationale about it? So if he doesn't F/N on ARC break don't shoot somebody for it, because it's because he's got a PTP or a missed withhold.

If your auditor was absolutely cracker jack he could make him ARC on it. He could make him audit. He could just put his Ruds in. You know? *Pffff!* Ruds in.

The guy's confidence is such that his Ruds couldn't be out. You know, this kind of thing. 'Cause a rudiment, actually, is something the guy *thinks* is in his road. So anyway, the case supervision of such a case would be to fly the Ruds to F/N. See he's at II. You look back to the folder, so you don't find much in the way of rehabs, and you say, "Fly the Ruds to F/N. Two: check – rehab or check lower Grades." A rehab or run to be absolutely correct. Lower Grades you can say, "Check lower Grades." Which isn't rehab them. Maybe he's had too many rehabs, but you're fairly sure that there's one out. One or more out. You could say, "Check or run lower Grades." Or, "Rehab or run lower Grades." It'd be two different case supervisions commands, see.

You think this guy, this guy, oh you can rehab somebody half to death, don't you see? So to avoid all the rehab you want him to check these things. Now there's several ways he could do it. He could actually take a list, a list and assess it from the lower Grades, and find one that read, if the list would communicate to the person. But the other day we had a little kid, and he'd had several lower Grades run on him, and I'll be a son of a gun, nobody'd ever taught him the name of the lower Grades, and of course he wasn't a Class VI, he was only eight, and the auditor got in a hell of a fire fight with him, because the kid thought he'd been run on one process while he'd been run on another process. The whole difficulty is that the kid didn't know the names of the processes anyhow. The auditor'd just asked him the questions.

Now the auditor, to check up the lower Grades, asked with the process names. And so the kid didn't know what he'd been run on, and got into an awful confusion, and dropped out of session. I noticed Vixie barking at him, so I imagine his Ruds are out. *[laughter]* He probably has developed an Ethics record by this time.

This – this would be a common action. You say, "Something's wrong." Alright, so this comes back to you again, this comes back to you again. There was some charge came off. And you want to get auditors used to just making F, long fall BD type actions, so that you can see how much charge is coming off. You know? On their work sheets. And it didn't take off too much charge, but it took off some. The fellow had cognited on the fact that he had a ... an ARC break while he was running a service facsimile, and he got the right service facsimile, but he had an ARC break at that time. And the auditor cleaned up the ARC break at that time. That ... he got something off on the Ruds, and he got this bit off, do you see, on having an ARC break, then they run the service facsimile and that's it.

(Sigh) And this is what you're gonna be faced with case supervising some time. The TA was at 4.5 during the whole beginning Ruds and it didn't F/N. Now, high TA, overrun. Now you have a pat process listing what can be overrun, it's absolutely packaged. You do the same thing with it. You can run it all you want to, any time. It has no limits of any kind whatsoever. You could even be running it up at VIII. There is no limit on it. Because there's nothing been overrun, it simply F/Ns. And if something has been overrun, it's something that's come into restimulation since the last time it was run, don't you see? It's not like a Listing process. It's just a bunch of items that you're, you're finding something to audit. So you could do that.

Certainly that TA is up. And it comes back to you again. And the TA is at 4.5. And there isn't anything that the fellow thought was overrun. Now that's a wonderful opportunity to do something else. Just because the pc couldn't confront it or think of it, is no reason it isn't there. Something has been overrun.

Normally, in this current civilization at this particular time, I can tell you at once what is there: LSD. LSD-25 is the first compound. Distributed by psychiatry to make drug addicts out of people. To show them, give them – give them an idea of how it feels to be insane. Become very popular. Or, it's pot, marijuana, *cannabis indica* is the proper name, or *cannabis americana*. The proper name of marijuana, whether grown in India or America. Hashish, which is simply a solid substance made out of *cannabis indica* or *cannabis americana*. All of which looks like tumbleweed growing in some back lot. Very easy to come by. It's one of those. It's one of those. Or it is some medical preparation, or it is some drug which has been administered to treat the person for insanity, or it's a biochemical cure, or something of this sort. And the individual thinks that he's been released someplace along that line.

Now you understand, you did the usual to begin with. You asked, "What has been overrun?" But you didn't get to first base with this. It'll be drugs. It'll be drugs. And you'll rehab 'em. And the tone arm behaves and the guy runs great. Those are just standard remedies. First you suspected, you see, that some auditing action was out. That is the easiest and closest one to handle. You couldn't find an auditing action that was out. Or you couldn't find one that was grossly out. Or the one you found out wouldn't straighten out. So, it's a life action. It's a high TA, so something has been overrun.

Now the TA is so low that the individual can hardly crawl. I've tried to give you some subjective reality, not because you have low TAs. Well I've tried to give you just some handling experience – and also, because it works on anybody. And also because you should do it before you ... you actually should do it before you do a full rehab. It is your LX-1 process, which is simply an assessment of a prepared list, and then you get the down-stat type of charge off the case. When he thinks he's been a down stat.

You run some engrams to get rid of that. Run some overt engrams so that it won't key back in again, or won't be dramatized. And a lot of charge comes off the case, and then you can do a full rehab action. And you can get much more out of the full rehab action. That's just in the interest of getting charge off the case.

Now notice that is a life action. That's actually a case gain type action. It doesn't have to be expressed. But it's a case gain type action.

Now let me show you how you could really foul it up. Because what I've told you is relatively simple. Now I can show you how you really foul it up. Got a high TA, a high TA, so we do an LX1 and run it, without putting, and forget to put in the Ruds. This would be gruesome beyond belief. The guy has a high TA. Well you think that's impossible that anybody would do anything like that? No, I assure you that in past years it has been almost fashionable to believe that the next Grade would bring the TA down or up. That's how gross tech can go out. "Oh well TA's at 5. If we give him Power why that will bring it down." Oddly enough Power is actually adequate occasionally to bring it down because it hits some overrun in the process of running it. And it does come down. And that gives somebody a win. But this is one of those wins that has cut somebody's throat. Because the next one won't come down. It'll just go up through the moon.

No. Your TA must be floating before every major action. That is something that seems very new. But you must float the TA before every major action. The TA must always be floated before a major action. Well the think, get this little think on it. You could say, "Well Christ. If you float the TA before a major action why do the major actions." Well that's somebody that thinks his target is a floating needle. What he actually wants is a discharged case. And a floating needle floats on a release, so that if you comprehend the

definition of release, comprehend the definition of erasure, comprehend the general definition of the Bank, what it's all about, it becomes very obvious. A person's reality is ... goes up in direct proportion to the amount of charge he gets off his case.

There is some charge which has more quality than other charge. Charge taken off on the Grades has more quality. Oddly enough, any charge taken off over enough centuries would probably discharge the case also. The rule is still there. So, you're monitoring against this. The guy bounces out of engrams. A guy can't come close to it. Therefore you want some kind of a discharging process before you send him into some major action. 'Cause he's in need of an assist. He's bunged up like a fire drill. He can't even approach the Grades. He can't approach these next actions. So you have this whole little class of processes by which you discharge a case.

You can do various little things by which you take charge off a case. If you were to do a category of relatives, just to give you, this is the routine you see. Yes, the prepared list and the prepcheck. That's one of the methods of taking charge off a case. Do a list of all the different types of relatives an individual can have. There's usually every little girl had a favorite aunt, or something, who will show up as an ally suddenly and mysteriously at the last moment. You know, something like this. So let's do a list of relatives. This individual's talking about family, family, family, family, family, and so let's do a list of aunt, uncle, grandma, grandfather, father, mother, and so on and so forth. Now we're either gonna get an ally or suppressive out of this. We don't care what, see? All kinds of familial names. And then just for portmanteau, you know, just for a grab bag and throw one in like "friend".

And then we assess it, just standard assessment, and we prepcheck it, just a standard prepcheck, and the case starts blowing out. Guy says, "Great sessions." He doesn't realize we're trying to set him up to run something. We can just barely manage to fly the guy's Ruds after a half an hour of sweat. Case is too charged. We are undertaking major actions. So either the other earlier actions that have been undertaken on the case were badly undertaken, and didn't discharge the case the way they should have, or the individual is piling up more charge than anybody has a right to. In some fashion something is going on with this case.

You actually don't have to know what's going on with the case to the degree that you think you do. All you have to know is, is let's get some charge off before we do anything else. Let's make this guy easy to fly. If we can't fly this guy easily, aww, let's work on it a bit here, huh? Let's do this, that or the other thing to straighten up. Let's take some charge off. Let's find some charge. Where is it?

So, you'll find yourself case supervising, doing this. Where the hell is some charge here? Of course you're up against the fact that most of the things you see in an auditing session have already been discharged.

Let's go back to a Green Form done by Mazie Gulch of Dry Gulch, South Dakota, who always is dry gulching pcs, and we're liable to find something very interesting in here: overts. What type of overts does this pc have? What does this pc specialize in here? Oh, a bit here. Yes, he has a lot of – he ignores ... Well what do you know? He ignores dispatches. Ahh, good. Let's make a little list here. Administration, business, organizations, posts, orgs, we'll get some charge off this guy. Assess the thing and prepcheck it.

He says, "God, how did they know?" [*laughter*] So you're trying to find some charge so you can take it off, so that you can undertake it and get in Ruds easily and undertake major actions. That's clever case supervision. That's not clever correction. That is case

advancement. You're not correcting the case to that degree. You're trying to advance the case. We're trying to set this case up to run the next Grade. He'll get some real advance on the next Grade. But we don't let him fumble into the next Grade. We wouldn't let somebody go into the Clearing Course who wasn't in pretty good shape on R6EW.

Along with that we have a program where actually you fly the Ruds before you permit somebody to audit solo. He's got to come in and have his Ruds flown. He's studied the material, got it all taped what he's supposed to do. He's got to come in, and get his Ruds flown before he's permitted to solo audit. And then he's got to turn in the first session to the C/S and get a C/S on it, and get his next C/S before he can do his next session. And then very few people will be getting into trouble. It would only be the dishonest bloke who does seven sessions without a C/S that wraps himself around a telegraph pole.

But you get what the think is? So, on the one hand we're trying to advance the case by taking off charge, and we're doing it in an auditing session whereby we're permitting the individual to confront and handle his Bank, because of the assistance of the auditor. And we can take off major charge in an auditing action so as to set up a case so he can handle it in solo. If a guy can't handle his case in solo he had better have an auditor. Do you follow? These are the different attitudes of auditing. There is on the one hand, the planning of it, the putting together of it, and so forth, and then there's the application of it. These are two separate zones and areas. But a guy who can't apply it well is not likely to be able to order it well. And these are the two separate zones and areas that Class VIII has to be expert in.

Thank you very much. [applause]
